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## YEAR IN REVIEW

I am proud of all National Lutheran Communities & Services (NLCS) accomplished in 2019. It was a year of continued growth, allowing us to serve even more older adults throughout Maryland, Virginia, Washington, D.C. and Delaware.

In 2019, we updated our mission statement to: NLCS honors, inspires and supports choice in opportunity in partnership with older adults. We felt reflecting our partnership (rather than "in service to") was a more accurate description of the services provided by NLCS' entities.

We have also updated our vision statement to Working together to create thriving communities. Throughout the annual report, you will see how we are already working to accomplish this whether it is through one of our communities, through the delivery of support services, through the tremendous work Impact1890's grant recipients and the ways NLCS' Talent & Culture team supports our team members.

As everyone knows, 2020 has been a tumultuous year thus far. In the midst of a global pandemic, we continue to meet the needs of older adults in our region. We started the year by welcoming a new community to the National Lutheran family—The Village at Augsburg, located in the suburbs of Baltimore. We are excited to have this community as part of our family and invite you to learn more in the pages of the Annual Report.

LAWRENCE R. BRADSHAW, PRESIDENT & CEO

NATIONAL LUTHERAN COMMUNITIES & SERVICES

In June of this year, we opened the new Memory Care Neighborhood at The Legacy at North Augusta. This expansion allows residents with cognitive needs to remain at The Legacy and continue receiving care in a familiar environment.

We have also filed plans for The Village at Providence Point in Annapolis. We have worked hard with the city and our opposition to modify plans and feel confident we are closer than ever for this community to be a reality. Our sales and marketing team has been diligently cultivating interest in the project.

At the start of 2021, we will begin welcoming new residents to The Village at Rockville as we complete work on the Glenmere expansion. Glenmere will add 130 independent living apartments as well as new common areas and a fitness center and state-of-the-art aquatic center.

As always, I thank you for your continued support and dedication to our organization. Our mission would not be possible without you.



## CREATING THRIVING COMMUNITIES

Each year National Lutheran Communities & Services (NLCS) Board of Trustees works to help guide the leadership team in developing initiatives to support the mission and vision of the organization. This year, we also helped guide a new vision statement:

## Working together to create thriving communities

I am particularly drawn to the word "thriving." What does it mean to thrive? To prosper? To flourish? That can only be answered individually. For me, thriving is continuing to enjoy and succeed in my work as a Realtor. While personally, it's watching my children raising their children, and the joy I find in having grandchildren. Thriving is also seen in the littlest things, like newly blooming lilacs that signal the start of spring.

For residents in our communities, thriving means many of the same things. It also includes developing connections with their neighbors, learning new hobbies, volunteering to support the greater community, improving their physical health, exploring their spirituality, traveling around the country and around the world – their options are truly endless.

The services NLCS provides allows older adults to thrive in a way that is most comfortable for them, whether in one of our communities, or the home they have always loved. Our Impact1890 grants program supports organizations doing their own work to help older adults thrive, often in underserved areas where support services are sparse.

My tenure as board chair closed at the end of 2019. I am very proud of the work we've accomplished over the past two years. I will remain on the board as immediate past chair, while my colleague Donna Duss takes over as board chair. I know the board and the organization are in good hands.

I am honored to be a part of this organization, and I know we still have great things to accomplish together.

LISA A. BEHR, BOARD CHAIR NATIONAL LUTHERAN COMMUNITIES & SERVICES BOARD OF TRUSTEES



## WELCOME TO THE VILLAGE AT AUGSBURG

In late 2019. National Lutheran Communities & Services (NLCS) finalized an affiliation agreement with The Village at Augsburg (formerly known as Augsburg Lutheran Home & Village). This affiliation makes both NLCS and Augsburg part of a larger system, which means both parties have access to strong support services, have an increased breadth of expertise, have access to additional benefits and resources, and receive best-in-class education.

Augsburg was first conceived as an orphanage in 1892, when Caroline Lang, a resident of Baltimore, Maryland, learned about two orphaned children with no place to live. She shared her vision of caring for orphans with friends, and together they created an orphanage fund, raising three dollars to support their efforts. Today, this initial three dollar collection is remembered as the "Augsburg Acorn."

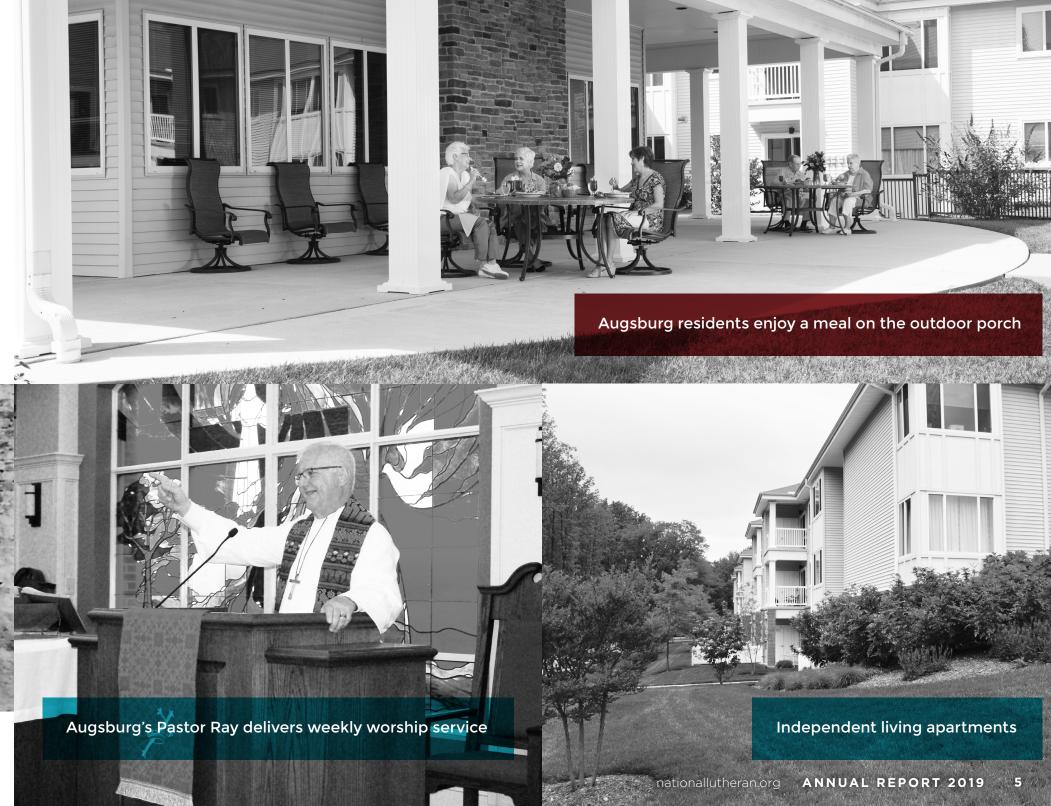
The ministry quickly expanded its vision to also care for seniors and formed The Ladies Society of Augsburg Home to help raise funds. In 1893, Augsburg purchased its first building at 746 West Lexington Street in downtown Baltimore, and a remarkable heritage began. By 1921, it became clear that larger quarters were necessary to support the growing community, and the present 52-acre property on Campfield Road was purchased in Baltimore County. In 1970, the care for orphans was discontinued, and the focus turned completely to serving seniors.

Today, The Village at Augsburg offers independent living, assisted living, long-term care and short-term rehabilitation.





Orphaned children and employees at the original Lexington Street location







Impact1890-A National Lutheran Program is National Lutheran Communities & Services grant-making program dedicated to providing resources to support older adults aging with choice in their homes throughout Maryland, Virginia, Delaware and Washington, D.C.

Every grant awarded in 2019 supported programs supporting at least one of the below areas of need.

Impact1890 supports the work of organizations addressing one or more areas of need. We are working together to create communities in which all of us are able to thrive.

Organizations located throughout Delaware, D.C., Maryland and Virginia received a 2019 grant.

Types of programs: Food assistance, adult day program, transportation, education, crisis assista program, transportation, education, crisis assistance, house repairs, medical assistance, mental/ emotional support, Naturally Occurring Retirement Communities, and prison ministry.

20,000 Older adults reached.

## **AREAS OF NEED**



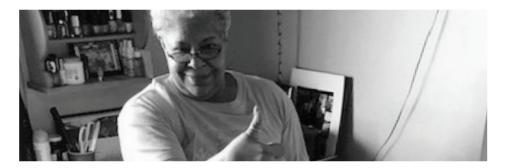
## SOCIAL ISOLATION

As we age at home, we are at an increased risk for social isolation, which can be harmful to our physical and mental health.



#### TRANSPORTATION

A lack of transportation is detrimental, lessening our ability to access basic necessities such as food.



## **NAVIGATING AND ACCESSING HEALTH** CARE AND SOCIAL SERVICES

Even if services are available in a community, they can be hard to locate and understand. Limited access to these resources has negative impacts on our health.



#### CHRONIC DISEASE MANAGEMENT

Most older Americans have multiple chronic conditions, which are difficult to manage alone and reduces quality



## **ALZHEIMER'S DISEASE, DEMENTIA AND MEMORY LOSS**

Memory loss limits our independence as we age and contributes to caregiver burnout.



#### HOUSING

25% of older adults throughout Maryland, Virginia, D.C. and Delaware spend 30% or more on their housing expenses, which leaves less expendable income for other needs such as healthy foods and healthcare costs.

To view a full list of grant recipients, please visit www.impact1890.org.

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## **IMPACTING OUR COMMUNITY**

The work National Lutheran Communities & Services does not stop within the walls of our communities. That spirit of caring and giving resonates with residents, team members, volunteers and board members alike. Those who live and work in our communities recognize that together, we can accomplish more than any of us can do alone. When we collectively harness our talents and time, we can amplify our impact for the greater community.

The Village at Orchard Ridge's Plarners donate washable mats made of plastic bags to Fremont Street Nursery

Residents at The Legacy at North Augusta sew stuffed animals for children in local hospitals at Orchard
Ridge's Flying
Fingers annual
donation
of hats to
Winchester
schools

The Village

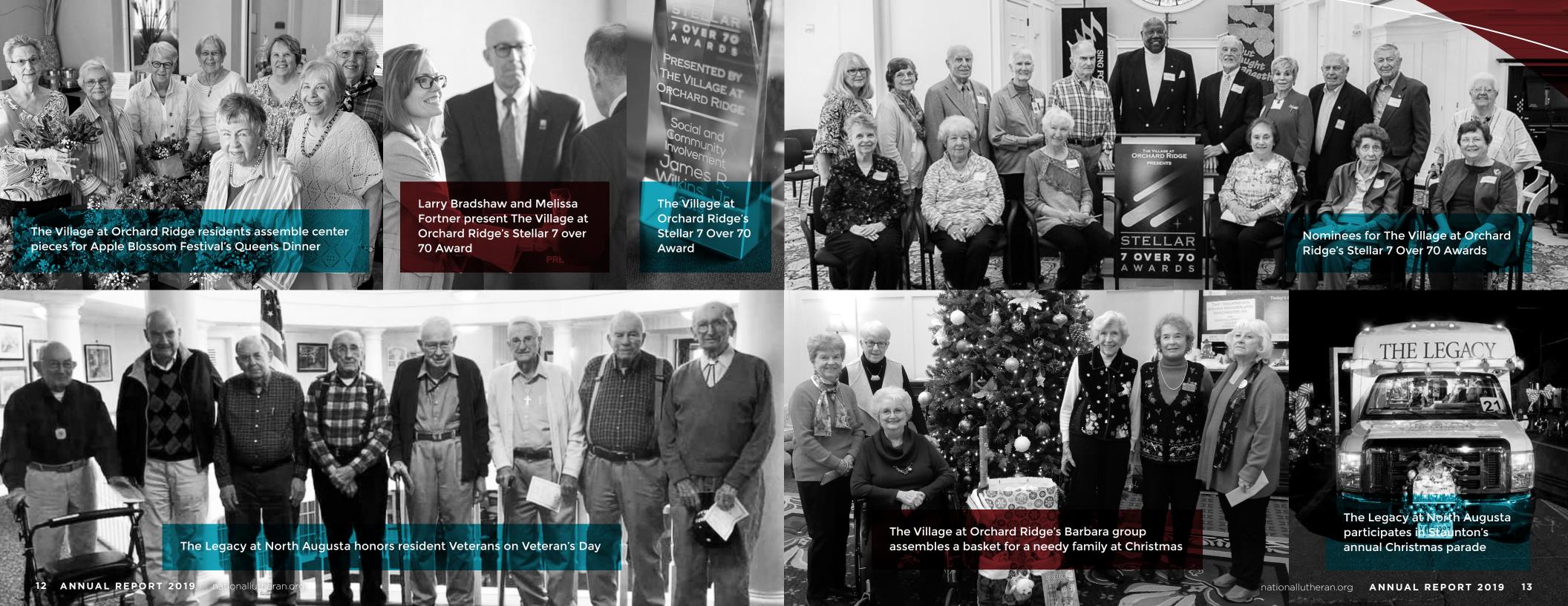
Guests enjoy the Atrium Art Gallery

at The Legacy at North Augusta

Residents and team members participate in the local annual Walk to End Alzheimer's events

The Legacy Legs participate in the annual Walk to End Alzheimer's

The Village at Orchard Ridge residents volunteer at Highland Food Pantry



# CONNECTEDLIVING

People never stop learning and growing, no matter their age. We believe in providing people with more ways to push their boundaries; more than just activities, our ConnectedLiving programming meets the many diverse aspects of peoples' lives. ConnectedLiving aims to support individuals in mind, body and spirit while supporting the seven dimensions of wellness: physical, intellectual, social, spiritual, vocational, emotional and environmental.

Residents from The Legacy at North Augusta enjoy a trip to get ice cream

> Residents at The Village at Rockville enjoy chair exercise classes

ConnectedLiving provides art and music lessons catered to each individual's tastes and abilities

The annual Barbecue and Crab Feast is a favorite among residents at The Village at Rockville

The Village at

Orchard Ridge's

classic car show

Residents enjoy The Village

at Orchard Ridge's annual

classic car show

ConnectedLiving arranges regular opportunities for animal therapy



## A GREAT PLACE TO WORK®

National Lutheran Communities & Services is comprised of team members that bring forth an array of talents and skills. Our culture is defined by the phrase We CARE-The National Lutheran Way. CARE means Create smiles, Attend to details, Respect everyone, and Embody excellence. Regardless of job title or department, our team embodies the word CARE in every way—from serving older adults and families to interactions with one another.

celebrate We CARE's fifth anniversary

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**Best** Workplaces™ for Aging Services

Great Place To Work











## THANKING THE GENEROUS

BY ALICE BENSON

**Philanthropy Director** 



When she was 83, Mrs. Wilda Simpson, a widow from Grace Lutheran Church in Winchester, Virginia, decided it was time to move into what was then known as The National Lutheran Home, now The Village at Rockville. She was concerned that she might not have enough assets, but she was able to move in.

Mrs. Simpson made new friends, played bridge, quilted, enjoyed worshipping with the community, and got involved with other activities. She starting running out of assets in about two-and-a-half years. Yet she has been able to stay in the home she loves.

Thanks to the generosity of residents, their families, and other donors, we have never had to ask anyone to leave if they have run out of funds through no fault of their own. Mrs. Simpson is now 101 and in full-time memory care, continuing to live with dignity thanks to the generosity of caring people. Before I wrote this, I didn't even know she had run out of assets. Her daughter shared this story with me, and told me to use her mom's name in order to thank all the unknown people who have helped her.

Your gifts have shown the love of God to Mrs. Simpson. Thank you!



# MISSION INSPIRED GIVING

#### BY BRADLEY SNOWDEN

**Philanthropy Director** 



The Village at Orchard Ridge mirrors places residents have called home. In a short six-year period, people from diverse backgrounds and experiences have created a thriving community. At the heart of our community is the mutual belief in a shared mission and a commitment to the benevolent care fund for those who need it most.

With the thoughtful guidance of three special ladies and support of many caring resident volunteers, the Village Specialty Shoppe was launched in June 2019. Susan Dailey, Pat Berry and Gloria Winters took the concept of a shopping boutique and necessaries shop and coupled it with support of the needs of residents. Through the sale of unique specialty items and practical goods, the Village Specialty Shoppe created a venue for daily interaction that gives residents the chance to support philanthropy in a unique way. It is expected that the net proceeds from sales will begin to be donated to Orchard Ridge's Benevolent Care Endowment Fund before the end of 2020.

Through their efforts and support of residents and visitors who make purchases, the Village Specialty Shoppe helps Orchard Ridge continue to honor its mission of providing assistance to older adults who outlive their resources.



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# **HONORING OUR FRIEND**

#### BY SHERRI HEISHMAN

**Philanthropy Director** 



There comes a time in your life when you meet that person who touches you forever. For many at The Legacy at North Augusta, that was long time resident, Demmie Layne. Her endearing personality kept everyone in stitches and made a dreary day full of sunshine. Cheese puffs, Pepsi and peanut butter cups were what kept her going. Demmie was born in Princeton, West Virginia and later moved to Waynesboro, Virginia. She had a 30-year career with General Electric in the marketing department.

We were all so heartbroken when Demmie passed in the spring of 2020. Team members at The Legacy at North Augusta are launching an Employee Giving Campaign. There are two funds that employees chose to donate to: Benevolent Care Endowment Fund and the Remember Me Capital Campaign that supports our new Memory Care Neighborhood. As the team learned more about the employee campaign naming opportunities for rooms in the new memory care neighborhood, they decided that they would like to raise \$15,000 as a team to name the hallway "Demmie Layne." They wanted to honor Demmie and have a little reminder of her on the wall. They are well on their way to making their goal with additional gifts that have been received from Demmie's family.

This is the first time The Legacy has held a formal Employee Giving Campaign. There was a soft launch for the leadership team and all team members will have the opportunity to participate in the fall of 2020. It is amazing when a team comes together to honor one of their friends!



**DEMMIE LAYNE** 

## **WAYS TO GIVE**

## **NATIONAL LUTHERAN COMMUNITIES & SERVICES**

**Contact Dee Dee Barbour** 

bbarbour@nationallutheran.org

p: 240-686-6002

Donate online at nationallutheran.org/donate

## THE VILLAGE AT ROCKVILLE

Contact Alice Benson

abenson@thevillageatrockville.org

p: 301-354-8422

Donate online at the village atrock ville.org/donate

## THE VILLAGE AT ORCHARD RIDGE

Contact Brad Snowden

bsnowden@thevillageatorchardridge.org

p: 540-431-2827

Donate online at thevillageatorchardridge.org/donate

## THE LEGACY AT NORTH AUGUSTA

**Contact Sherri Heishman** 

sheishman@thelegacyatnorthaugusta.org

p: 540-213-8903

Donate online at thelegacyatnorthaugusta.org/donate

## THE VILLAGE AT AUGSBURG

Contact Dee Dee Barbour

bbarbour@nationallutheran.org

p: 240-686-6002

Donate online at www.givedirect.org/donate/?cid=945



#### SUSTAINERS \$25.000+

Carole Danielson

#### BENEFACTORS \$10,000-24,999

Jeanne Rethwill Buster

**Evangelical Lutheran Church in America** (ELCA)

John and Zelda Boccina Fund Frederick and Harriet Rabel Fund

Sarah Hoober Trust

Nancy Wachter

Philip and Janis Miller Wertheimer Fund

#### **PATRONS \$5,000-9,999**

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Joan Enterline

Marie Essex

Gifts Of Hope Metro Synod, ELCA

**Hobbs Family Charitable Foundation** Morrison Community Living

Phillipy Family Memorial Fund

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William and Ruth Wertman

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Anonymous

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Alice Benson and Kirk Fitch

Nancy Birner

Douglas and Helene Bly

D. Joanne Bowers

Lawrence and Billie Bradshaw

Donna Breslyn

**BrightView Landscape Services** 

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**Eunice Carlson** 

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Faith Lutheran Church.

Arlington, Va.

Pat Fitzpatrick

**Betty Fredericks** 

Good Shepherd Lutheran Church,

Gaithersburg, Md.

**Charlotte Haves** 

Florence Heckman

Craig Hedberg

Kristi Johnson

**Emil and Bonnie Keller** 

Judi Knight

Lutheran Church of the Redeemer.

McLean, Va.

**Lutheran Home & Hospital Foundation** 

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Resurrection Lutheran Church.

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Henning Vent

**Helen Vigness** 

Ann Wexler

Sophia Yang

Allen and Audrey Wild

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Charles and Gwendolyn Brown

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Joan Sullivan

Lora Sullivan

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Alma Vaught

David and Debra Zechar

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Max Alvarez

**Mary Anders** 

Kenneth Anderson and Joan Enerson

Tiiu Anniko

**Anonymous** Margaret Anyuka

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**Dolores Baldadian** 

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**Betty Bryan** 

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Doug Widmeyer Harold Williams Jeffrey Williams

Williams Securities Litigation Settlement Fund

Karin-Rita Wilson Rosemarie Wilson Virginia Wilson Bernice Windholz Elizabeth Yoon Thomas and Mary Zack

Naser Zelany

**GIFTS IN KIND** 

Victoria Bakley Donna Breslyn Kathleen Bush Capitol Steps

Rochelle Clarke Clydes Tower Oaks

Coopers Hawk Restaurant F. Scott Fitzgerald Theatre

Geneva Presbyterian Church, Rockville, Md. Good Shepherd Lutheran Church,

Gaithersburg, Md.

Susan Logan
Jeanne Lowe

Dawn McKee Olney Theatre

Jerome Olson

Seasons 52 Restaurant

Strathmore Center for the Performing Arts
The Village at Rockville Dining Services

**Washington Capitals** 

Phyllis Weaver Erin Wheeler

**GIFTS IN HONOR OF** 

**Robert and Jean Abel** 

Robin Svec
Mary Agnew

Sally Cornell

Richard Ahlberg

Philip and Donna DeMattia

Kenneth Huff

Alex Alexis

Rosemary Chisarick

John Allender

Robert McDowell
Shirley Allender

John and Rosemary Allender

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Jeane Leithauser

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Mary Lee Kleinfelter

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Kay Bartley

Carl and Faith Bauersfeld

Carl and Faith Bauersfeld

Anonymous

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Eugene and Grace Smoley

Marie Bedard Betty Seidell

Patricia Stephenson
Alice Benson

Anonymous

Melissa Blackstone Anonymous

Charlotte Blum

Carl and Natalie Swanson

Isabel Bouchard
Patricia Stephenson

Diane Brocato

Robert and Jean Abel

Jeanne Buster
Anonymous

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Sharon Brumback

Dante Celia
Anonymous

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Joan Enterline

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Anonymous **Thomas and Nancy Murphy** 

Joan Enterline Yulie Nosé

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Elsie Dewall **Betty Seidell** 

**Marie Bedard** 

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Nadya Koseian **Betty Snyder** 

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Joseph and Martha Morotti

**Patricia Stephenson** 

Marie Bedard

Joan Enterline Tracey Espada

David Stephenson

Joan Sullivan

**Anonymous** 

**Lora Sullivan** Anonymous

**Dinah Sunday** 

**Caroline Hass** 

**Robin Svec** 

Robert and Jean Abel **Steve and Colleen Tabb** 

Anonymous

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L. Dawn Doscher

The Village at Rockville Housekeeping

L. Dawn Doscher

The Village at Rockville Maintenance

L. Dawn Doscher

The Village at Rockville Staff

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**Henning Vent** Anonymous

Carolyn Ward

**Nancy Wachter** 

Anonymous

William and Ruth Wertman

Anonymous

Allen and Audrey Wild

Anonymous Claire Yang

Sophia Yang

George and Ellen Yates

Joan Enterline

Patricia Stephenson

**Agnus Yoon** Elizabeth Yoon

William & Gladys Zack

Thomas and Mary Zack

Philip Zhang Patricia Stephenson

David Zwaschka Sophia Yang

IN MEMORY OF

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Sally Cornell Dick and Jane Ahlberg

Kenneth Huff **Richard Ahlberg** 

Richard Ahlberg Philip and Donna DeMattia

Marcene Edelman **Alexis Family** 

Rosemary Chisarick

Frank Andrews Anonymous

Neva Babcock Anonymous

Carl and Natalie Swanson

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Richard and Joan Ahrens

**Jeffrey Bastuscheck** 

Anonymous

Ray and Martha Baumler

Anonymous

Ray Baumler and Caroline Phillips

**Robert Beck** 

Anonymous Helen Behnken

Stanley and M. Behnken

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Peggy Blohm **Lynn Bowes** 

Anonymous **Edith Boyd** 

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Hong-Yee and Nana Chiu **Chisarick Family Rosemary Chisarick** 

Wilma Christ Caroline Hass

**Gerald and Vickie Conrad** 

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Sally Cornell **George Cornell** 

Sally Cornell

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Alicia Czorny

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**Bertie and Sarah Dawson**Richard and Ishilde Dawson

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Virginia Wilson
Emilie Doehrer

Patricia Rodeffer

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**Frank Scimecca** 

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Christinia Sisk

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Li-Hui Chan

Theresa Kong

Patricia Stephenson

**Alvena Stern** 

Sandra Nelson

**Russell Stewart** Nancy Stewart

**Dorothy Stine** 

Michael and Karen Summers

**Russell Strand** 

**Margaret Strand** 

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John and Barbara Strobel

**Betty Strunk** 

Anonymous

Steven Strunk

**Betty Tabb** 

Anonymous

Steve and Colleen Tabb

**Alvin Thomas** Ida Thomas

**Reuel and Arlys Thompson** 

G. William and Sharon Stecklein

**Doris Tindal** Anonymous

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Lillian Tuttle

**Eleanor Aspliden** 

**Myron and Henriette Vent** 

**Henning Vent** 

**Anne Frenning Vigness** 

**Helen Vigness** 

Florence Villani Anonymous

**Edwin Ward** 

Theodore and Doris Schneider

**Royce Watson** Anonymous

\*Deceased as of December 31, 2019

Elizabeth Weisburger

Anonymous

Joan Enterline

Edward Lipp

Patricia Stephenson

Florence Wild

Allen and Audrey Wild

**Evelyn Williams** 

Anonymous

**Harold Williams** 

Steve Yablunosky Jeffrey Williams

Marie Zelenka

Katherine Cartwright

My mother has lived at The Village at Rockville for 18 years, and she is 101. She needs full time nursing care now. I thank God for the Benevolent Endowment Fund. which has enabled her to be able to stay in such a loving and secure environment.

**DAUGHTER OF RESIDENT** 



## DONORS: THE VILLAGE AT ORCHARD RIDGE

#### SUSTAINERS \$25.000+

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Studio Three 17 William Susling

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**Edgar and Ann Tufts** 

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Charles Lowry

Anne Marie Matthews

William McLean

Jay Roach Helga Schaller

Carol Schumacher

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Sharon Grav

George and Rhoda Kriz Richard and Eileen Marzolf

Donald and Rose Mary Slawson

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Sharon Gray
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Rosalie Sue Kriz

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Inger Ljung

Marian Henschen
Ravmond Llovd

Barbara Lloyd

Robert Durling Lobell

Irene Lobell

James Longerbeam
Sharon Gray

George and Rhoda Kriz

Elle Maddox

George and Rhoda Kriz

John Clark Maddox

George and Rhoda Kriz

Richard Marzolf
Eileen Marzolf

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Beverly Campbell

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Lowell Knauff Mark Knauff Victor Kwong

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Dale Simpson
Sharon Gray

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Durbin Williams
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**Bonnie Anderson** 

Sharon Gray **Joyce Bishop** 

Sharon Gray

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Noel and Andrea Horn
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William and Romine Overbey Lori O'Neill

**Bill Overbev** 

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George and Martha Sims

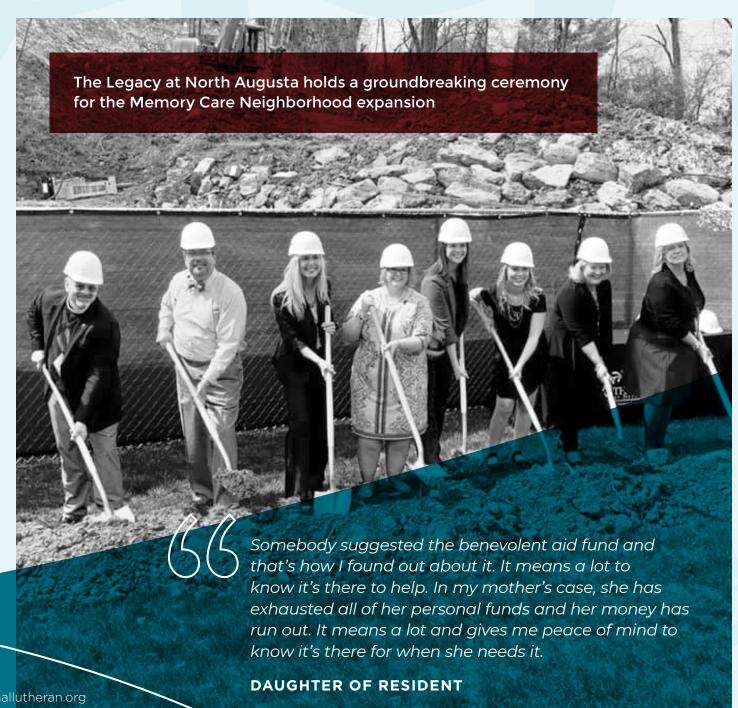
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The Village Specialty Shoppe Gertrude Werner



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Frank and Mary Black

**Robert Rohr** 

Doug Rohr

**Lusina Shiflet** 

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Clara May Johnston

**Demmie Layne** 

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**Grace Tuerk** 

**Diane Bryant** 

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#### BENEFACTORS \$10,000-24,999

**Cynthia Walters** 

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Sandra Pagano **Wallace Rossmiller** 

Claudia Harrington

#### IN HONOR OF

Kathrvn Baerwald Claudia Harrington **Jason Gottschalk** Claudia Harrington **Phyllis Haines** Claudia Harrington

Knowing there is a benevolent endowment fund here gives my family and me great peace of mind. I'm very thankful for the people who have gone before and have given generously to this fund, so we residents can have that security of not being asked to leave if we run out of resources.

**ASSISTED LIVING RESIDENT** 

## SARAH UTERMEHLE LEGACY SOCIETY MEMBERS

Frederick\* and Harriet\* Rabel

Richard Ahlberg\* **Heather Humphries Katherine Amoss** Joyce Hunley Robert\* and Alice Anderson W.A. and Barbara Kaplin Anonymous H. Norman Krause\* George and Rhoda Kriz Kathryn Baerwald Dee Dee Barbour John\* and Jeane Leithauser Helen Barrow Irene Lobell Carl and Faith Bauersfeld Steven Aker Mosher Joanne Bear Laura Johnson Parker\* Alice Benson and Kirk Fitch Robert\* and Iva\* Parrott **Nancy Birner** Marlene Herman Forsythe Patton Doug and Helene Bly Leon Piazza

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\*indicates deceased



N. Addeene Bost

D. Joanne Bowers

**Robert Buckwalter** 

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Jason Gottschalk

Florence Heckman\*

Elizabeth Henriksen\*

Shelby Hadeler

Eva Heller

Kyle Hreben

Sally Cornell



## FINANCIAL PERFORMANCE AND STEWARDSHIP

TOTAL BENEVOLENT CARE

2019 \$3,124,600

2018 \$3,682,100

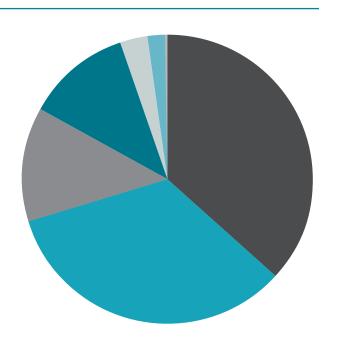
2017 \$5,360,000

#### TOTAL INVESTMENTS AND ASSETS WHOSE USE IS LIMITED

- **EQUITY SECURITIES** \$40,688,637 | 36.9%
- CASH & CASH EQUIVALENTS \$36,947,425 | 33.5%
- FIXED INCOME SECURITIES \$14,150,923 | 12.8%
- MUTUAL FUNDS \$12,836,415 | 11.6%

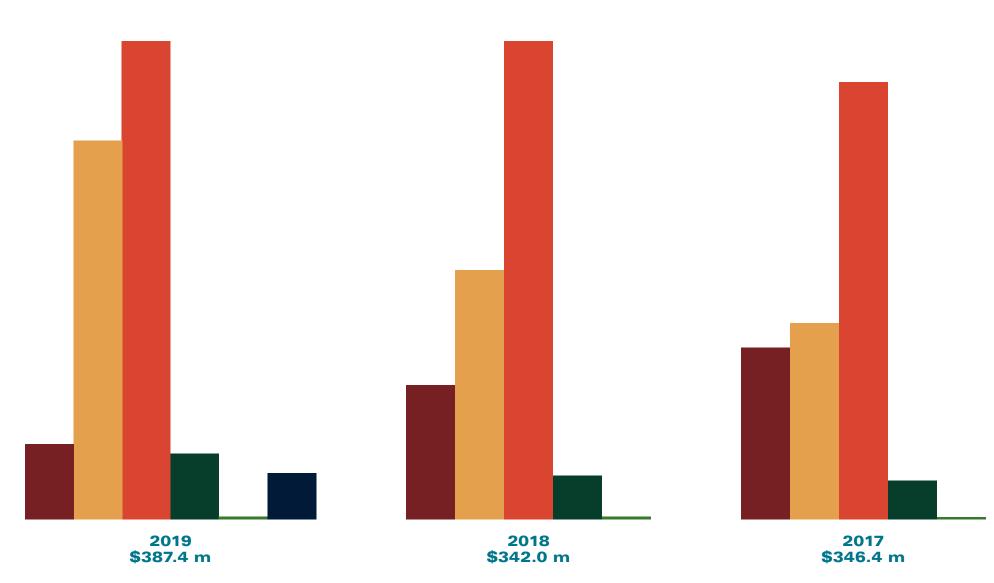
- **ALTERNATIVE INVESTMENTS** \$3,450,246 | 3.1%
- **FUNDS HELD IN TRUST BY OTHERS** \$2,019,554 | 1.8%
- **EXCHANGE-TRADED AND CLOSED-END FUNDS** \$92,323 | 0.1%
- OTHER \$78,501 | 0.1%

TOTAL: \$110,264,024





TOTAL ASSETS in millions



## NATIONAL LUTHERAN COMMUNITIES & SERVICES

# CONSOLIDATED BALANCE SHEET

YEARS ENDED
DECEMBER 31, 2019
AND 2018

ASSETS	2019	2018
CURRENT ASSETS		
Cash and cash equivalents	\$3,461,288	\$2,623,293
Accounts receivable, net	2,977,882	2,515,873
Prepaid expenses and other assets	894,962	793,892
Current portion of pledges receivable	33,380	42,844
Current portion of assets whose use is limited	11,017,030	6,158,864
TOTAL CURRENT ASSETS	18,384,542	12,134,766
Assets whose use is limited, net	27,469,499	20,651,404
Investments	69,757,941	71,378,462
Property and equipment, net	269,083,029	235,892,395
Funds held in trust by others	2,019,554	1,928,796
Right-of-use assets	572,865	
Pledges receivable, net	59,751	25,100
TOTAL ASSETS	\$387,347,181	\$342,010,923
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		\$2,050,408
Accounts payable, trade	\$1,927,004	644,000
Accrued payable, construction	5,785,019	3,659,874
Accrued interest	4,328,245	3,721,49
Accrued expenses	3,952,635	7,907,323
Line of credit	5,944,972	1,855,000
Current portion of long-term debt	1,985,000	32,540
Current portion of annuities payable	16,671	19,870,630
TOTAL CURRENT LIABILITIES	23,939,546	19,070,030
Resident deposit	6,816,730	6,001,758
Deferred revenues from entrance fees	38,524,460	40,973,59
Refundable entrance fees	52,528,463	48,134,616
Long-term debt, net	173,250,898	126,697,597
Lease liability	572,865	
Annuities payable, net	64,730	96,623
TOTAL LIABILITIES	295,697,692	241,774,82
NET ASSETS		
Without donor restrictions	86,868,647	96,154,712
With donor restrictions	4.780 842	ፈ በደ1 ኣባር
With donor restrictions TOTAL NET ASSETS	4,780,842 <b>91,649,489</b>	4,081,390 <b>100,236,10</b> 2

## NATIONAL LUTHERAN COMMUNITIES & SERVICES

# CONSOLIDATED STATEMENT OF OPERATIONS

YEARS ENDED DECEMBER 31, 2019 AND 2018

	2019	2018
CHANGES IN NET ASSETS WITHOUT DONOR RE	STRICTIONS	
Net resident service revenues Gain (loss) on sale or disposal of property	\$58,442,695	\$56,494,922
and equipment	6,000	(810,542)
Net assets released from restrictions, operations	157,445	1,380,222
TOTAL OPERATING REVENUE	58,606,140	57,064,602
OPERATING EXPENSES		
Salaries and wages	29,091,467	29,952,527
Employee benefits and payroll taxes	6,944,943	6,903,973
Professional fees	4,511,163	4,279,300
Ancillary and medical	4,795,835	4,651,828
Supplies	1,312,349	1,607,428
Food services	2,361,340	2,488,773
<b>Jtilities</b>	2,357,051	2,427,917
Depreciation	11,672,055	11,765,170
nterest	7,903,730	7,907,242
nsurance	611,270	526,019
Real estate taxes	898,807	865,549
Repairs and maintenance	1,330,300	1,192,205
Advertising and marketing	1,544,939	1,261,538
Licenses, dues and subscriptions	1,501,367	1,608,530
Other operating expenses '	1,591,607	1,345,557
Bad debt expense	464,747	624,168
Grants awarded to others	282,324	519,592
TOTAL OPERATING EXPENSES	79,175,294	79,927,316
DEFICIENCY) OF OPERATING REVENUE		
OVER EXPENSES	(20,569,154)	(22,862,714)
NONOPERATING REVENUE (EXPENSES)	<b>/=</b>	
Contributions	43,899	310,932
Other income (expense)	(194,540)	119,183
nterest and dividends	2,298,556	2,147,342
Realized gains	325,817	716,036
Jnrealized gains (losses)	8,078,473	(6,706,950)
TOTAL NONOPERATING REVENUE (EXPENSES)	10,552,205	(3,413,457)
(DEFICIENCY) OF OPERATING REVENUE	<b>.</b>	<b>*</b>
OVER EXPENSES	(10,016,949)	(26,276,171)
OTHER CHANGES		()
Jnrealized gains (lossses)	730,884	(368,313)
Net assets released from restriction,		
capital purchases	-	566,456
TOTAL OTHER CHANGES	730,884	198,143
CHANGE IN NET ASSETS WITHOUT		
DONOR RESTRICTIONS	\$(9,286,065)	\$(26,078,028)

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## NATIONAL LUTHERAN COMMUNITIES & SERVICES

CONSOLIDATED STATEMENT OF **CHANGES IN NET ASSETS** 

YEARS ENDED **DECEMBER 31. 2019 AND 2018** 

	2019	2018
CHANGES IN NET ASSETS WITHOUT DONOR RES	TRICTIONS	
(Deficiency) of operating and nonoperating		
revenue over expenses	\$(10,016,949)	\$(26,276,171
Unrealized (losses) gains	(730,884)	(368,313
Net assets released from restriction,		
capital purchases	-	566,456
Change in unrestricted net assets	(9,286,065)	(26,078,028
Contributions	712.221	439.748
	712,221 6,246	439,748
Funds held in trust income	·	·
Funds held in trust income Change in value of funds held in trust by others	6,246	(55,994
Funds held in trust income Change in value of funds held in trust by others Net assets released from restriction, operations	6,246 138,430	(55,994
Funds held in trust income Change in value of funds held in trust by others Net assets released from restriction, operations	6,246 138,430	(55,994 (1,380,222
Contributions Funds held in trust income Change in value of funds held in trust by others Net assets released from restriction, operations Net assets released from restriction, capital purchases Change in net assets with donor restrictions	6,246 138,430	(55,994 (1,380,222 (566,456
Funds held in trust income Change in value of funds held in trust by others Net assets released from restriction, operations Net assets released from restriction, capital purchases	6,246 138,430 (157,445)	(55,994 (1,380,222 (566,456 (1,562,924 (27,640,952
Funds held in trust income Change in value of funds held in trust by others Net assets released from restriction, operations Net assets released from restriction, capital purchases Change in net assets with donor restrictions	6,246 138,430 (157,445) - 699,452	(55,994 (1,380,222 (566,456 <b>(1,562,924</b>

\$91,649,489

\$100,236,102

#### **NATIONAL LUTHERAN COMMUNITIES & SERVICES 2019 BOARD OF TRUSTEES MEMBERS AND OFFICERS**

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**ENDING** 

